

The Clearworld team has worked with many large Grocery Retail groups, Convenience Store chains, Non-Food retail and their associated logisitical/supply chain operations.





Brands include Marks & Spencer, J Sainsbury, WH Smiths, M&S Simply Foods and most recently we have added McColls to our growing client base.

















Each location had a specific energy pack solution developed for the various energy assets on the sites and Proof of Concept via trials resulted in national roll outs across the brands.







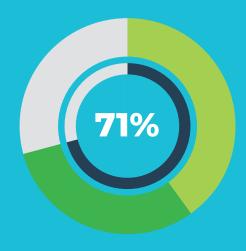
The Convenience Store network across the UK is made up of around 45,000 locations with a mix of managed, symbol groups, co-operatives and independent retailers. The market analysis below demonstrates the enormous opportunity for each operator in this space to make a significant and lasting impact on their Carbon Emissions and working with Clearworld to move towards the ultimate goal of Net Zero Carbon.\*



### Independent Retailers

**40% Unaffiliated Independents**(including unaffiliated forecourts)

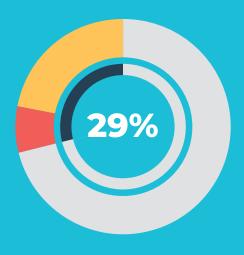
31% Symbol group independents (including franchises)



## **Multiples**

### 7% Co-operatives

22% Other multiples (including multiple owned forecourts and multiple tradin under symbol groups)



<sup>\*</sup> data supplied by The Association of Convenience Stores, www.acs.org.uk

## Unaffiliated Independents

Independent retailers operating under their own fascia.

#### **Convenience multiples**

Retail businesses operating chains of 10 or more convenience stores under a centrally-owned fascia e.g. McColl's.

#### **Symbol groups**

Independent retailers who trade under a common fascia e.g. Nisa. Multiple Businesses can also trade under a sumbol group e.g. A.F. Blakemore (SPAR).

#### **Co-operatives**

Group of stores that are owned by their members.

#### **Forecourts**

Convenience stores located on petrol filling stations. Forecourts included within each of the retailer types and can be unaffiliated, symbol group, multiple or co-operative businesses.



Some examples of delivered outcomes in terms of energy and CO2 savings are below:







1.3 year
Return of
Investment

Associated Logistics/ Storage operations





1.9 year
Return of
Investment

Convenience
Store/
Wholesale
Distribution
Centres





2.2 year
Return of
Investment



Convenience
Store/
Wholesale
Distribution
Centres

The adjacent data shows a substantial **25%** reduction in electricity usage across 2 different Site.

These sites alone added up to a saving of

# 100 tonnes

of CO<sub>2</sub>

which is equivalent to driving the average passenger vehicle

248,139 miles





It would take approximately

131 acres of forests to absorb this amount of carbon





M&S SIMPLY FOOD

These graphs show a sharp 40 - 45% reduction in electricity usage across 2 M&S Simply Food stores.

This is a Saving of

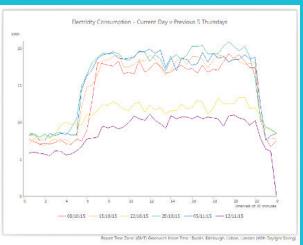
62 tonnes

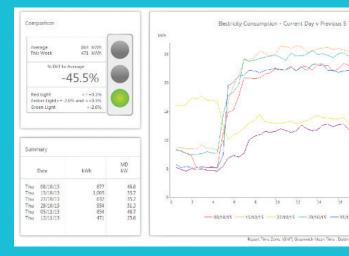


which is equivalent to charging your smartphone

7,906,998 times







To sequester this amount of carbon you would need to plant



